

The Contractor Efficiency Audit Checklist

What to gather before, during, and after your 48-hour audit, so you get the clearest possible picture of where your business is leaking time and revenue.

Before you request the audit

- A rough count of missed or unreturned calls in a typical week
- Your average job value, even if it is a range
- How estimates currently go out (paper, email, software) and who follows up, if anyone
- Whether you currently ask customers for reviews, and how consistently
- The one bottleneck that bothers you most day to day, even if you are not sure it is the biggest leak

What we will ask you during the audit

- Walk through what happens, step by step, when a new lead calls or fills out a form
- Walk through what happens after an estimate goes out
- Confirm what tools you currently use for scheduling, invoicing, and communication
- Confirm whether the bottleneck you flagged is truly the biggest leak, or something else is

What you will get at the end

- A specific bottleneck identified, not a general list of possible improvements
- A real number, calculated from your own call volume and job value, not industry averages
- A straight answer on whether fixing it is worth doing yet, with no obligation either way
- A 30-minute call to walk through the findings, if you want one

None of this requires anything fancy. A rough weekly call count and your average job value are enough to start. The audit fills in the rest.

Ready to see your own numbers?

Request your Contractor Efficiency Audit and get real findings within 48 hours. No cost, no obligation.

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